

XL Parts | The Parts House Acquires Alliance Auto Body Parts

Silvergrove Advisors LLC (“Silvergrove”) is pleased to announce the acquisition of Alliance Automotive, Inc. and Alliance Auto Body Parts, Inc. based in Houston, Texas by XL Parts | The Parts House, subsidiaries of Marubeni Automotive Aftermarket Holdings, a division of Tokyo, Japan based Marubeni Corporation. The Alliance companies operate collectively as Alliance Auto Body Parts (“Alliance Auto Body Parts”, “Alliance” or “the Company”). Silvergrove initiated this transaction and served as exclusive financial advisor to Alliance and its shareholder.

The acquisition includes Alliance’s two locations in Northwest and Southwest Houston. Representatives of XL Parts | The Parts House said, “it is proud to acquire a trusted business in Houston’s collision repair market. This strategic acquisition expands the Company’s footprint across Houston. It also reinforces XL Parts’ commitment to customer service and product availability throughout Texas.”

Strengthening Market Position in Houston Auto Body Parts Sector

Alliance Auto Body Parts was founded by the Nguyen family and has earned a reputation for quality, reliability and customer service for over 30 years. The companies together will offer a larger inventory and faster delivery times. They will also provide stronger support to repair shops, dealerships, and collision centers across the Houston metro area. “This acquisition is a natural fit for our growth strategy,” said Vikrant Aggarwal, President & CEO of XL Parts and The Parts House. “Alliance Auto Body Parts shares our values of customer-first service and operational excellence. With this partnership, we’ll be even better positioned to serve the needs of the Houston market.”

Seamless Integration and Future Growth

The integration process has already started with no disruption expected for customers. Alliance Auto Body Parts’ current team will remain in place for continuity. They will maintain trusted customer relationships built over two decades. This move helps solidify XL Parts’ leadership in the Houston auto body parts market. “The automotive and mobility industry remain important focus areas for Marubeni,” said Tsugutoshi Akano, Chairman and Chief Strategy & Investment Officer for Marubeni Automotive Aftermarket Holdings. “We are excited for the Company’s expansion into the collision market.”

Mary Le Nguyen, President and Owner of Alliance Auto Body Parts, added, “We are confident XL Parts and The Parts House backed by Marubeni are the right strategic partners to maximize the growth potential of Alliance, maintain its exemplary customer service and ensure continuity for its valued employees in the next chapter of its growth story.”

Brian Moloney, CEO of Silvergrove, said: “Following decades of ownership by the Nguyen family, Silvergrove was engaged by Alliance and its shareholders to conduct a global search for the right partner to build on the legacy, reputation and success of Alliance in the growing collision aftermarket. Marubeni’s leadership position in the automotive aftermarket and its extensive footprint throughout the greater Houston area through its XL Parts and The Parts House subsidiaries make it a uniquely great fit for Alliance.”

About XL Parts

XL Parts is the largest direct-to-the-installer automotive parts supplier in the Houston, Dallas/Fort Worth, Oklahoma City, and Baton Rouge metropolitan areas with over 127 stores. XL Parts stocks over 120,000 different part numbers, covering 175 product lines from multiple manufacturers, and is able to deliver orders to its installer customers in less than 45 minutes utilizing its differentiated

distribution model. Founded in 2001, the Company is headquartered in Houston, Texas and was acquired by Marubeni Corporation in 2015. For more information on XL Parts, please visit www.xlparts.com

About The Parts House

The Parts House (TPH) is a wholesale, warehouse distributor (WD) of premium automotive parts and supplies. With numerous auto parts warehouses, TPH is one of the largest distributors in the Southeastern United States and Caribbean. A leader in the aftermarket industry, TPH was founded in 1970 and is based in Jacksonville, FL. Maintaining 97 auto parts warehouse locations, TPH has a vast inventory that supports a wide consumer base, ranging from neighborhood repair shops and new car dealers to municipalities, fleets, jobbers and multinational entertainment and media enterprises. For more information on The Parts House, please visit www.thepartshouse.com

About Marubeni Automotive Aftermarket Holdings and Marubeni Corporation

Marubeni Automotive Aftermarket Holdings is an investment subsidiary of Tokyo, Japan based diversified trading company Marubeni Corporation (TSE Prime: 8002) and operates in the U.S. automotive aftermarket, focusing on areas from wholesale auto parts distribution and recently expanding into auto body parts and collision repair to repair & maintenance. Key subsidiaries include XL Parts LLC and The Parts House (TPH), which are sister companies with integrated leadership and a shared network of locations, primarily in the southern U.S. The entity's strategy involves strengthening its distribution network and service capabilities through acquisitions and strategic partnerships to serve independent repair shops, dealerships, and collision centers. For more information on Marubeni, please visit www.marubeni.com

About Alliance Auto Body Parts

Alliance Auto Body Parts is a leading regional provider of aftermarket collision parts to independent body shops and rebuilders based in Houston, TX. The Company's product offering includes front bumpers and components, front body panels, front lamps, rear bumpers and components, rear body panels, rear lamps, mirrors, doors, radiators and condensers, and many others which it supplies to collision repair shops and rebuilders throughout the greater Houston area from two strategically located facilities in Northwest and Southwest Houston. For more information on Alliance, please visit www.allianceauto.com

About Silvergrove Advisors LLC

Silvergrove is a merger and acquisition advisory firm based in NYC which represents family, founder and entrepreneur owned companies in the middle market on strategic sales, recapitalizations, mergers and acquisitions with leading financial and strategic investors and acquirers. Over the past ten plus years, the firm has represented owners of middle-market companies in successful transactions with an aggregate value of more than \$1 billion. The firm's track record includes transactions in diverse industries ranging from manufacturing, logistics and transportation, automotive aftermarket and distribution to cosmetics and healthcare, food and agriculture, business and financial services, packaging, printing and converting. For more information on Silvergrove, please visit www.silvergroveadvisors.com