

EIS, Inc. Acquires Assets of Light Fabrications, Inc.

EIS, Inc., a wholly-owned subsidiary of Genuine Parts Company (NYSE: GPC), has acquired the assets of Light Fabrications, Inc. (“Light Fab”) based in Rochester, NY. Light Fab was founded in 1977 and is a custom engineered fabricator, converter and contract manufacturer of pressure-sensitive adhesives and other flexible materials for diverse applications in medical, transportation, electronics, defense and industrial markets. The transaction will expand the fabrication capabilities of EIS’ Fabrico division which currently operates from four facilities in North America.

Bob Thomas, President and CEO of EIS, stated, “This acquisition is consistent with our strategy to invest in additional fabrication technology and engineering skills that will help us grow in all of the markets we serve. Light Fab is an outstanding company with an excellent reputation for quality and service. We are excited to expand our capabilities in fabrication.” Jim Cucinelli, President and founder of Light Fab, stated, “Joining with EIS and Fabrico creates a broader and deeper engineering solutions resource that will provide additional value to our customers. The combined technical expertise and equipment capabilities for all of the flexible materials we handle will create a very unique and powerful offering to the markets we serve.”

Silvergrove Advisors initiated this transaction and acted as financial advisor to Light Fab. Brian Moloney, CEO of Silvergrove, commented, “This highly strategic transaction joins two companies with complementary capabilities, and ensures a strong future for Light Fab by providing access to the national sales network of EIS. The transaction also builds on Silvergrove’s track record and experience in flexible materials converting, and highlights our core competency identifying high caliber acquirers for family owned companies in the middle market.”

About Genuine Parts Company (NYSE:GPC)

GPC is a Fortune 500 Company founded in 1928 and based in Atlanta, with approximately \$10 billion in market capitalization and \$12 billion in annual revenues, operating in four principal segments: automotive replacement parts through its NAPA and other subsidiaries; industrial replacement parts through its Motion Industries subsidiary; business and office products through S. P. Richards Company; and electrical and electronic components and supplies through EIS. For more information on Genuine Parts Company, please visit www.genpt.com.

About EIS, Inc.

EIS is a wholly owned subsidiary of GPC and one of North America’s leading distributors of process materials, production supplies, specialty wire and cable, and value added fabricated parts supplying the electrical OEM, apparatus repair and various assembly markets with over 100,000 critical products from 39 branches and 4 fabrication facilities located in North America. For more information on EIS, please visit www.eis-inc.com.

About Light Fab

Light Fab is a leading converter, fabricator and contract manufacturer of pressure-sensitive adhesives and other flexible materials for diverse end markets, founded by Jim Cucinelli in 1977 and based in Rochester, NY. For more information on Light Fab, please visit www.lightfab.com.

About Silvergrove Advisors LLC

Silvergrove is a boutique merger and acquisition advisory firm based in NYC which represents family owned and entrepreneur owned companies in the middle market and lower middle market on strategic sales, mergers, acquisitions and recapitalizations.